



Bill Quish
Sr. Managing Director
Lyons Solutions, LLC
9 Shaw Drive
Simsbury, CT 06070

Dear Bill and Jack:

At the time I moved from the “thinking about” to the active phase of selling my company, I was completely unversed in what the process would be. Bill Quish of Lyons Solutions, LLC had remained in contact with me for the eight months that I was in the deciding phase. During this time he answered my initial questions and helped with guidance and additional questions I should ask myself before taking the plunge. When I decided to sell, he provided me with a thorough understanding of all that would be involved. Bill Quish helped me clarify my goals both financial and as to type of buyer, and proceed to recruit the right kind of prospective purchasers.

In about 6 weeks, we had a half a dozen interested prospects from which we culled three organizations that were philosophically complementary and fiscally qualified to proceed with visits and substantive offers. In less than three months, I had an offer that exceeded my price expectations. The deal was consummated just six months after the start of the process.

Bill Quish was instrumental in finding the right buyer, guiding me through the negotiation process and making the transaction smooth and relatively painless. He helped in making sure that all the details were attended to and maintained the highest levels of professionalism and confidentiality throughout the process. I have recommended Bill Quish and Lyons Solutions to several people who have been thinking about selling their businesses and would highly recommend their services to any prospective seller or purchaser.

Best regards,

Maynard Stowe
CEO and Owner
Ultracast, LLC